



Johnson Matthey Pharma Services

CASE STUDY

5-Year Medicinal Chemistry client program ending in acquisition by large Pharma company

Summary

Local client grew a Medicinal Chemistry lead optimization program purchased by Big Pharma.

Approach

- Executed program as collaborators with client's drug discovery/development and patent teams.
- Served as Client's entire chemistry department.
- Over 800 analogs designed and made; 4 clinical candidates scaled 1-10kg GMP.
- Grew program continuously from 1 FTE to 16 FTEs.
- Project management included productivity metrics reported to client.

Results

Client company purchased by Big Pharma for over \$300M. Lead CNS compound in Phase II and backup clinical candidate in Phase I. Provided high-value to client's IP; JMPS as inventors on over 5 client patents. Spin-off company now a repeat client for over 3 years.